



CENTER FOR SUSTAINABLE ENTERPRISE  
AND REGIONAL COMPETITIVENESS

COLLEGE OF MANAGEMENT



# Business Opportunities in Advancing Sustainable Lifestyles in Greater Boston

Workshop UMass SERC and SCORAI:  
May 16, 2019

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# Background and Context

- Paris Agreement on Climate Change (2016)
- Sustainable Development Goals (SDG12: Responsible Consumption and Production)
- C40 (Sustainable Cities) report on Consumption-based inventories (2018) and follow-up
- In US: Green New Deal (2019): climate, jobs, and equity)
- Globally: climate youth movement; in US Sunrise movement (2019)

# Cities and Urban areas

- In big cities many problems conflate
- Cities are also engines for innovation
- Business has pivotal role

# Three-prong strategy to address consumption

- Business: innovation of new sustainable products and services; create sustainable livelihoods and work-life balance for workers
- Governance and policy: create conditions, infrastructures, and incentives to innovate and to change to less material lifestyles
- Individual consumers: educate, inform, experiment with alternative lifestyles, change social norms towards immaterial well-being

# Intergovernmental Panel on Climate Change, IPCC

To avoid the worst consequences of global warming, by 2050 almost all uses of fossil fuels and GHG emissions must be eliminated

# Newton Citizens Climate Action Plan:

Acting Now to Secure Our Sustainable Future

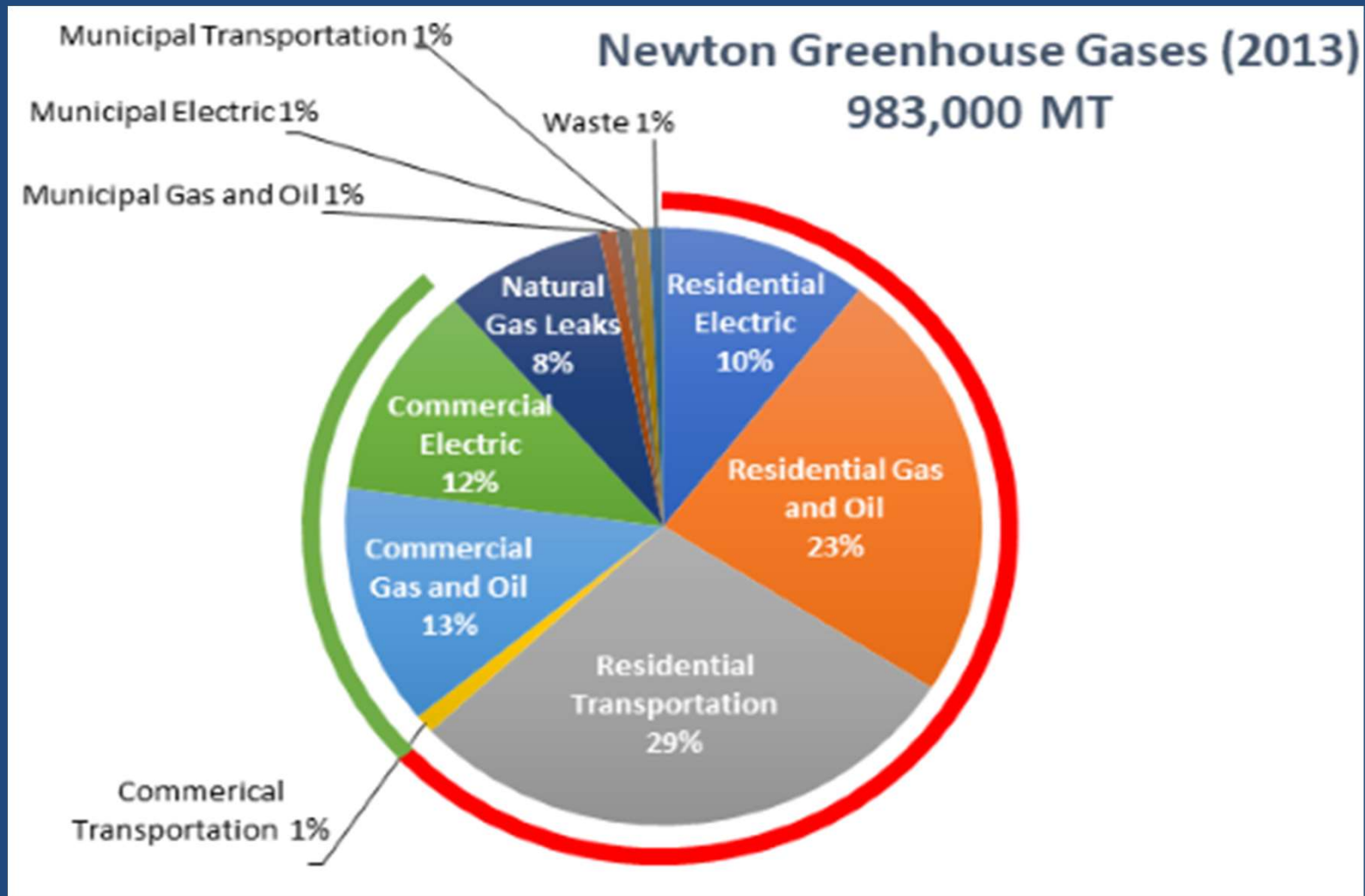
Newton Citizens Commission on Energy

May 2019

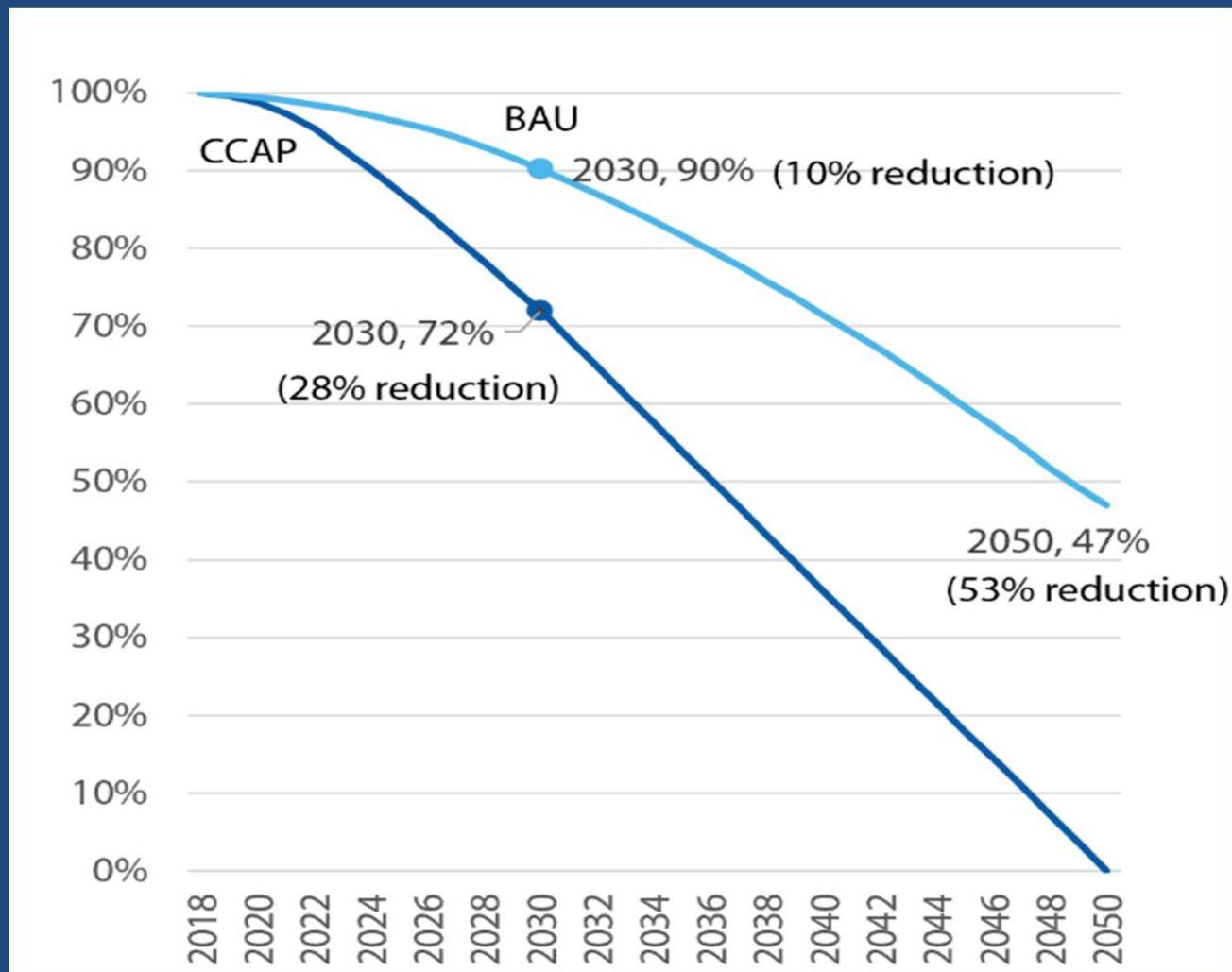


*Is it feasible for Newton to achieve the IPCC goal?*

# Newton GHG Emission Inventory

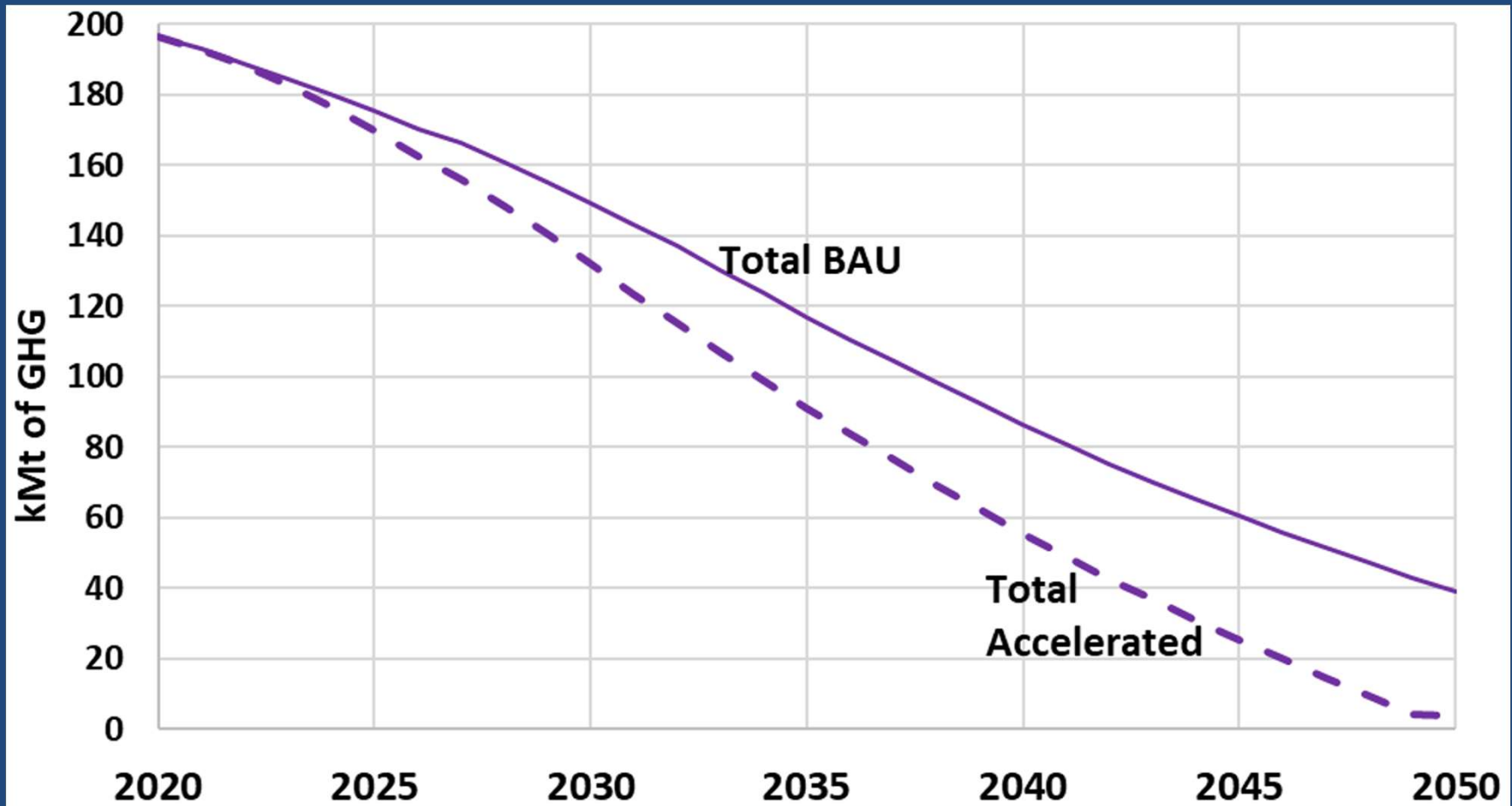


# Reduction of GHG emissions in residential sector





# Impact of Electric Vehicle Adoption Rate on GHG Emissions



**BUT** Newton Inventory does not count indirect emissions from making goods

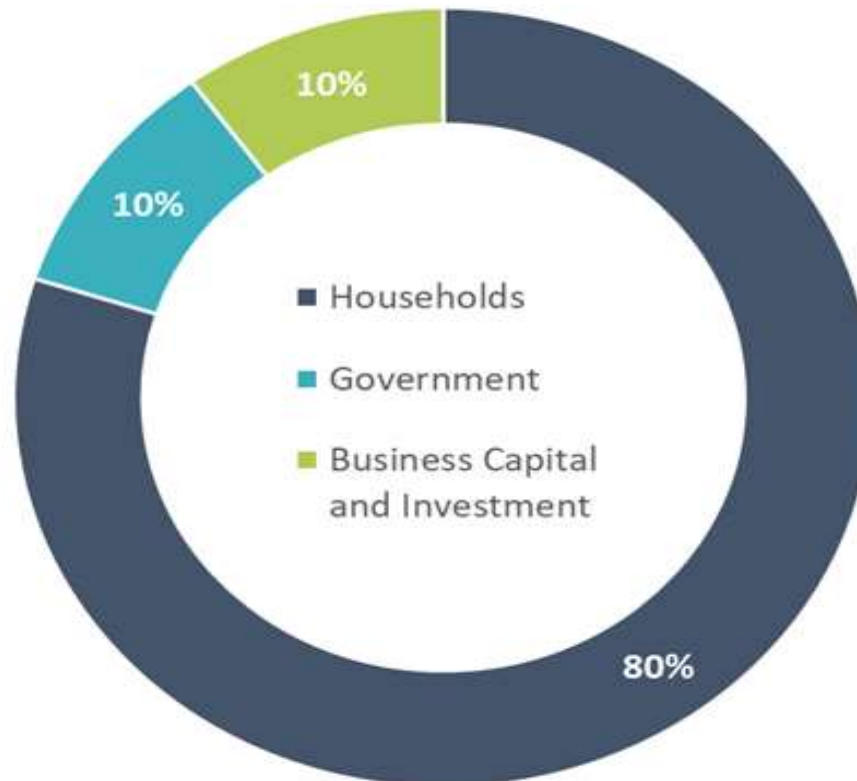
**Embodied energy** in building materials, house content, leisure → GHG emissions

- Manufacturing cement, bricks, plastics, countertops, fixtures, foam insulation.....
- Manufacturing appliances, furniture, curtains,
- Processing wood
- Mining -- smelting metals
- Transport
- Etc.

# Consumption-based emissions are 41% greater than Sector-based emissions (Oregon 2015)



# Oregon: Household consumption: 80% of GHG emissions



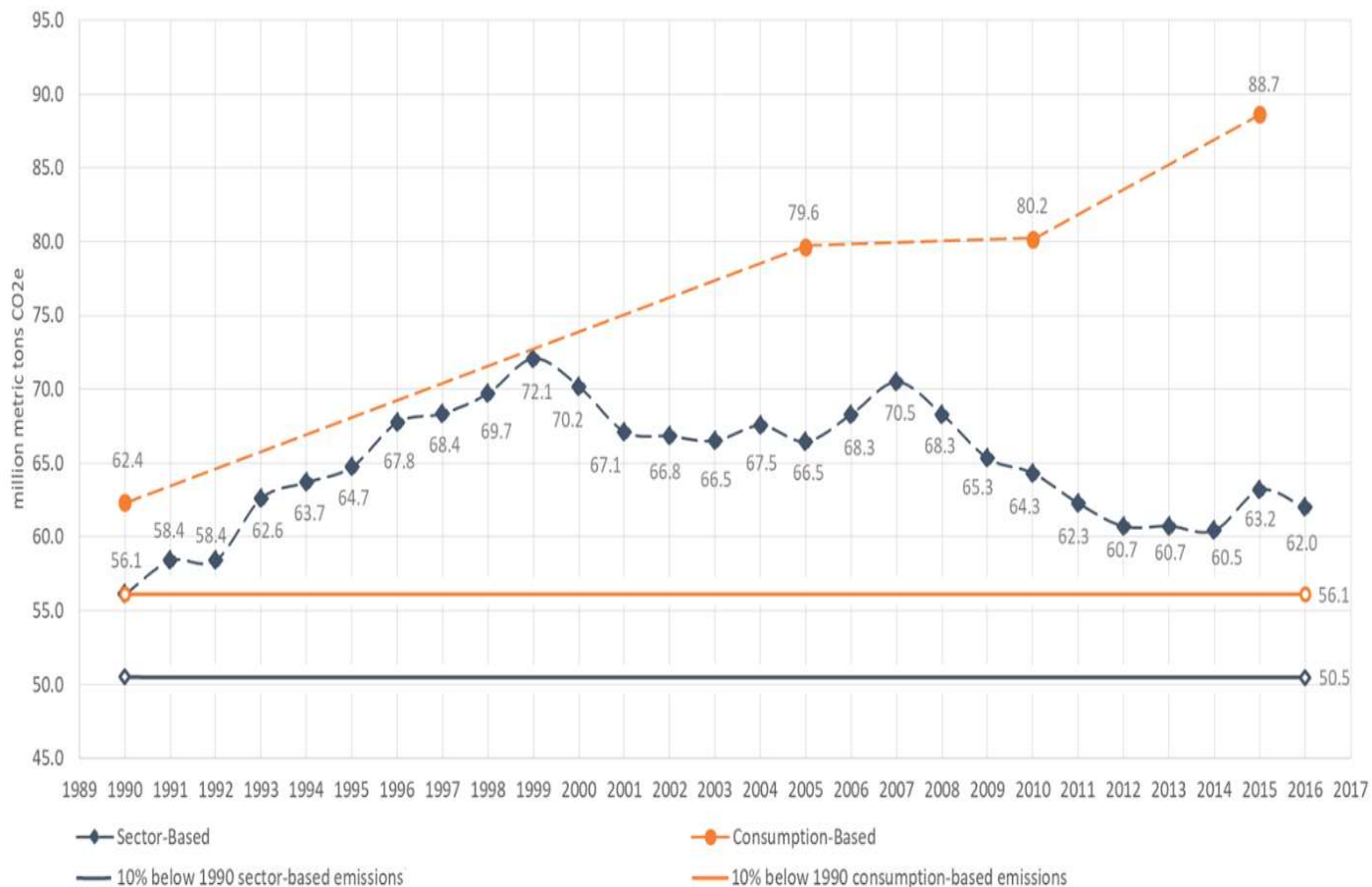
# Income determines carbon footprint: Oregon (metric tons CO<sub>2</sub>e/household)



# Two GHG Emission Inventories

## Consumption-based and Sector-based

### Oregon, 1990–2016

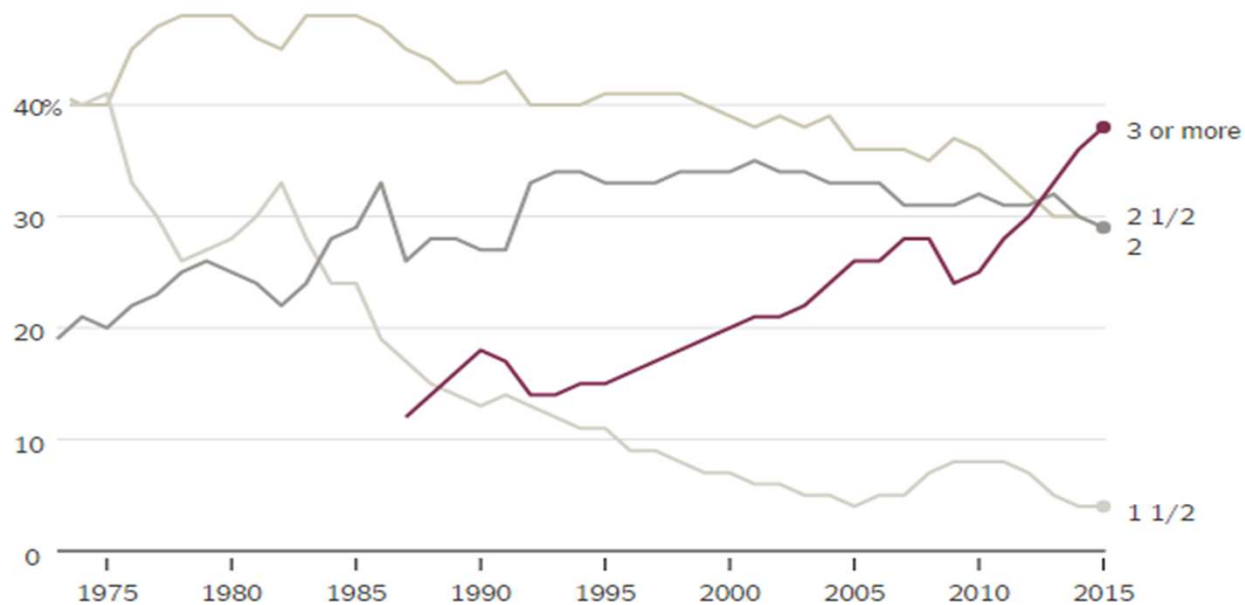


# Understanding consumption

- Material goods, services, activities we use/practice in everyday life
- Houses, content, stuff, food, house location/travel, vacation travel, leisure.....etc.
- Consumption is about “normal life”, lifestyles aspirations, identifying with certain social groups
- Marketing expands the idea of basic amenities

## Homes Have a Lot More Bathrooms

New homes with 2 1/2 bathrooms were the norm in the mid-1980s. Now three bathrooms are demanded.



Source: United States Census Bureau: Characteristics of New Housing Survey

From *The New York Times* June 3, 2016. [http://www.nytimes.com/2016/06/04/upshot/houses-keep-getting-bigger-even-as-families-get-smaller.html?\\_r=0](http://www.nytimes.com/2016/06/04/upshot/houses-keep-getting-bigger-even-as-families-get-smaller.html?_r=0)  
Based on the Census Bureau's Annual Survey of American Housing <http://www.census.gov/construction/chars/completed.html>  
The Survey also shows that 31 % of new homes are 3000 square feet or larger



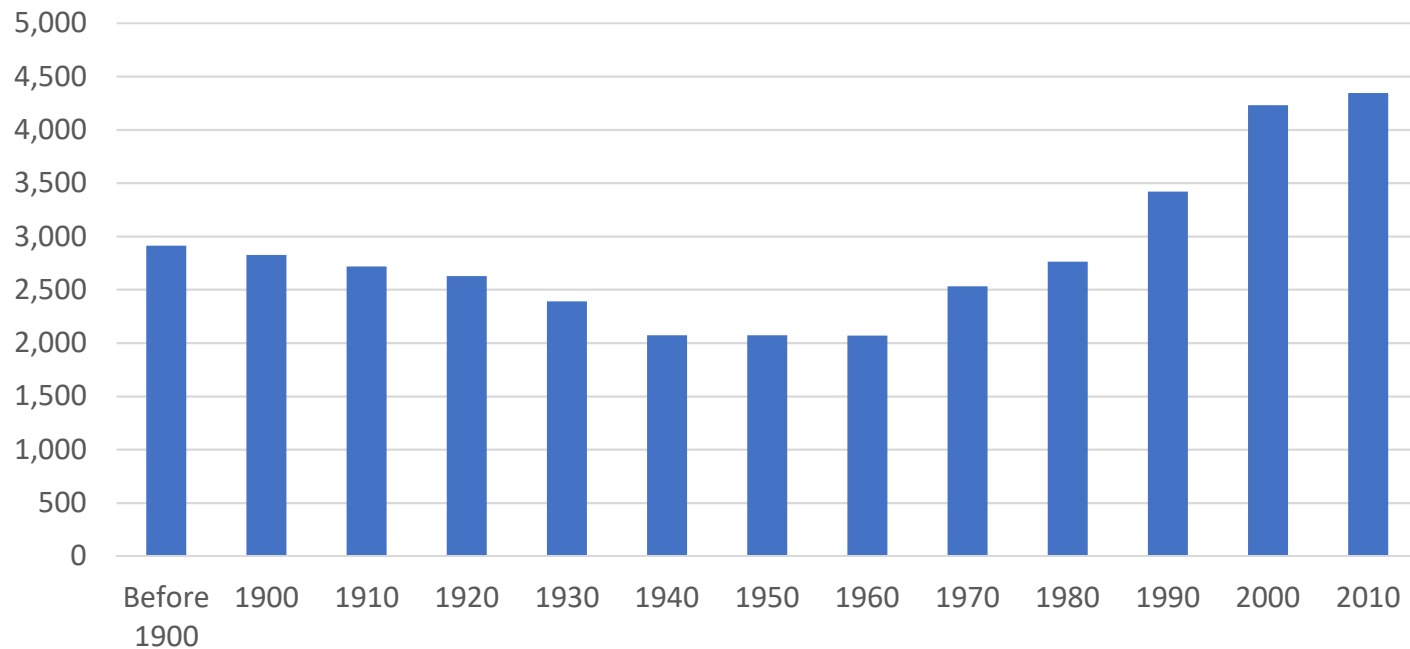
# Manufactured needs



How can consumption be reduced?

What business opportunities are in it?

# Halt growth in house sizes





State of Oregon  
Department of  
Environmental  
Quality

# Accessory Dwelling Units (up to 800 sq.ft)



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# Leisure Activities



The rise of “flying shame”  
points to a blind spot in  
conscious consumerism

Quartz, April 18, 2019

# Workshop Outcomes

- Concrete ideas how business can contribute to sustainable lifestyles in housing, food, transportation, consumer products, and leisure.
- Develop initiatives and metrics to measure progress